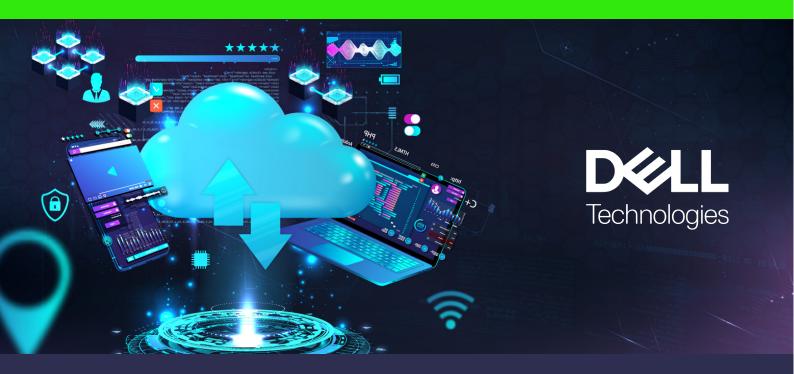


## **Private Managed Cloud**

Built on Dell VxRail Hyper-Converged infrastructure





## 100% subscription based service

includes all storage, compute, networking and virtualisation resources + proactive Synapse management and monitoring



#### **Predictable costs**

only pay for what you use optimise your spend, reduce IT management costs, and save through our data centres



## Flex and scale on demand

futureproof your skills on cloud native platforms - extend your IT capabilities, drive innovation, and learn from our experts



# Hyper-converged hardware and software

- Includes backup, disaster recovery, and SDWAN as a service
- Removes data centre costs and management -£122k savings on average
- Proactively managed/monitored by Synapse 360
  Foresight
- ISO 20000 accredited NOC qualified experts

# Always Protected and Accessible Data

#### You retain full and unconditional ownership of your data

#### All-inclusive solution

Monthly price includes 6 essential components for cloud platforms and unlimited expert enquiries.

#### **Zero disruption**

No maintenance renewals. Get the latest hardware every three-years with auto-renewal switched on.

#### Save 40% on licensing

Reduce software waste & recycle the spend on new initiatives, software or public cloud.



#### £180,000 savings

over 3 years

#### 6x faster migration

than public cloud

62% less cost per machine



#### Single partner approach

- Same, reliable team every time - see them, talk to them, know them
- Save time and energy from engaging with multiple providers
- Save money through our group buying power and complimentary hosting



#### We take care of everything

- We manage everything from initial sizing, to delivery, hosting, and operation
- Avoid time-consuming and unplanned hardware and software renewals
- Give you more time to focus on your applications and business services



#### Learn and grow

- Gain visibility and control of
- On-going strategic guidance from our architects, consultants, engineers
- Forecast growth and implement future IT services at your own pace

### Okay, I'm ready to learn more...

